

Get serious. Dive for data the right way.



## DeepSpar Start-Up Checklist

**Are you SURE you have everything you need to start a successful DR business?**

**Check how prepared you are NOW.**

If you don't have *everything* on this list, you are *not* prepared to become a professional data recovery company.

### Technology Tools:

- |   |     |
|---|-----|
| <input type="checkbox"/> A disk imaging tool that is built specifically for the data recovery industry.   | Y/N |
| <input type="checkbox"/> A disk imaging tool that automates time-consuming tasks such as information about files to be recovered, and uploading recovered data. | Y/N |
| <input type="checkbox"/> Integration between all of your technology and business data recovery tools.   | Y/N |

### Training:

- |   |     |
|---|-----|
| <input type="checkbox"/> Training on hard disk drive design and theory and a solid understanding of the typical causes of hard drive failure.                 | Y/N |
| <input type="checkbox"/> Training on the three phases of the data recovery process and how to identify problems in each of the three phases.                  | Y/N |
| <input type="checkbox"/> Training on a systematic professional data recovery methodology that ensures maximum data for each recovery.                         | Y/N |
| <input type="checkbox"/> Product training for your data recovery tools which <i>includes</i> training on how to use the product in the data recovery process. | Y/N |
| <input type="checkbox"/> Hands-on training by data recovery experts on most common data recovery cases with common hard drives.                               | Y/N |
| <input type="checkbox"/> Introduction to how hard drives work and the knowledge to start practicing mechanical repair with broken drives                      | Y/N |

Continued . . .

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### Case Support:

- Push-button access to data recovery experts who can troubleshoot your cases remotely and tell you how to recover them. Y/N
- Relationships with certified data recovery companies that can handle cases beyond your expertise. Y/N

### Business Systems:

- A communication management system that professionalizes and automates critical customer communication tasks. Y/N
- 24/7 online forum where you can collaborate with other data recovery experts. Y/N

### Business Advice:

- A professional review and discussion of your business and technical processes and advice on what you need to start your professional data recovery company. Y/N
- A roadmap for starting up and growing your business – including advice on technology, types of cases, systems, pricing models, and quoting strategies. Y/N

### Low-Risk Start-Up Plan:

- Minimal set-up fees for tools, training and support – less than \$500/month – not the \$1,000s and \$10,000s usually required. Y/N

## How did you do?

Total "Yes": \_\_\_\_\_

Total "No": \_\_\_\_\_

## Contact us: We can help.

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